



## AgForce to give best CSG negotiation tips

### Media release: 24 September 2012

Negotiating with a coal seam gas (CSG) company can be a daunting experience, however local landholders will be offered assistance when a new round of AgForce Projects CSG information sessions returns to the region this month.

'Negotiation preparation sessions' are designed specifically to help landholders prepare property information for use in negotiations and will be held in Longreach, Barcaldine, Clermont and Middlemount from 9-11 October. These sessions are a follow up to the information sessions held in the region over the past 12 months.

AgForce Projects CSG project manager Kate Dunn said the sessions would provide practical, hands on tips to landholders on negotiating the best outcome for their property.

"The negotiation stage is crucial to help you get the best outcome for your property," Ms Dunn said.

"But dealing with a CSG company can be very stressful and like most Queenslanders, primary producers may not have extensive legal knowledge or negotiation experience."

"It is clear that a lot of landholders are now reaching the stage where they are being asked to sign agreements with CSG companies so we want to give landholders some tips and tools to help them have the best chance at negotiating a fair CCA."

The sessions will offer detailed negotiation tips, help landholders prepare property information to use when negotiating a CCA and demonstrate the importance of seeking independent legal advice.

"We will give you the information you need to help assess the impacts of CSG activity on your property for use in CCA negotiations," she said.

Ms Dunn said while the sessions were designed for landholders who have previously attended a CSG information session, the sessions would also provide vital information for all landholders concerned about the expansion of the industry.

AgForce's CSG Project was launched in March 2011 in response to demand from landholders for more information about this burgeoning industry.

These information sessions are delivered free to all producers with the financial support of the Queensland Government.

**Session times: Longreach** - Tuesday 9 October, 9am - 1pm; **Barcaldine** - Wednesday 10 October, 9am - 1pm; **Clermont** - Thursday 11 October, 8am - 12pm; **Middlemount** - Thursday 11 October, 4pm - 8pm

To register visit [www.agforceprojects.org.au](http://www.agforceprojects.org.au) and complete a registration form or call 07 3238 6048.

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